



2019 NMEDA Board Election Bios

Vice President

Christian Quandt – Advanced Wheels of Technology



Christian was 12 when the company was founded and worked part-time there growing up. After college and a brief teaching career, he came back to the company as Service Manager before taking on the role of GM a few years later. Christian has been very active within our industry's trade organization, NMEDA. Over the years he has chaired both the Testing, Compliance Review, and Mediation committees, and also served on the Guidelines and Quality Assurance Program committees. In 2017 he was appointed by his peers to serve on the NMEDA Board of Directors. Christian serves on the Ryan Martin Foundation Board and is former member and Treasurer of the CT Youth Leadership Program Board. Christian enjoys spending as much time as possible with his wife, daughter, son, family and friends.

Secretary

Bill Koeblitz – MobilityWorks



Business Career: Bill is a graduate of John Carroll University. He was employed as a CPA with Ernst & Young from 1979 until 1984. From 1984 to 1997, Bill started a company called MED Center that focused on providing convenient and high quality medical care. He expanded to 14 locations and when health care began to consolidate, he sold MED Center to a public company. He was with MED Center from 1984 to 1997.

In 1997, he started “MobilityWorks” with 10 employees in Akron, Ohio. MobilityWorks is “Making the World Accessible” by providing wheelchair users with independence and personal freedom. MobilityWorks sells modified vans, minivans, cars, trucks, and motorcycles to individuals and health care agencies.

The company has expanded from 1 to 68 locations throughout the country and over 900 employees.

The company has received numerous awards including:

- 12 times on the Weatherhead 100
- National Finalists for 2005 Ernst & Young Entrepreneur of the Year
- 10 times by INC Magazine as an “Inner City 100 Winner” for being on the the 100 fastest growing companies in the country that is based in the inner city
- INC 500 in 2005 and it has been an INC 5000 company for every year from 2006 to today

The company has achieved this remarkable growth by following these basic principles:

- Truly listen to the needs and the wishes of our customers
- Provide them with the perfect solution just for them, their family and their budget
- Serve them with respect and passionate excellence
- Provide peace of mind through 24/7 customer service and emergency assistance

Industry Involvement: Bill has been very active in improving the mobility industry. In particular, he has focused on increasing the safety and service of modified vehicles. He has worked with all of the automobile manufacturers, mobility re-manufacturers, state licensing agencies, and NHTSA to provide a safe and affordable vehicle solution to all people with special needs.

Towards this end, he has served on the NMEDA Board and on numerous committees. He also serves on the Board of the Adaptive Driving Alliance, and he has served on the Board and as President of Accessible Vans of America.

Community Involvement: Bill has been active in a variety of civic and non-profit organizations. He served on the Board of Directors of the U.S. Chamber of Commerce in Washington D.C. In this role, he addressed concerns of the small business owner and also championed efforts to improve the health care system through extensive lobbying efforts and testifying to Congress on a number of occasions.

Bill is currently serving on the Board of The Jesuit Retreat House in Cleveland, and serves on the Board of Bluecoats, an organization supporting the families of fallen police and firemen. He has also served on the Board of Ursuline College, a Catholic liberal arts College focusing on women. He has served on the Board of Fieldstone Farms which provides equestrian riding to people with various disabilities. Bill has also served on the Board of Trustees for Beechbrook (for at-risk children), and he has been a Trustee for The Achievement Center which provides services for disabled children. He was the Treasurer for the Village of Gates Mills from 1998 until 2002.

Bill has four adult children aged 25 to 36 and he lives in Chagrin Falls, Ohio.

At Large Representatives

Dennis Charvat - Total Mobility Solutions



Experienced Chief Operations Officer with a demonstrated history of working in the consumer goods industry. Skilled in negotiation, business planning, operations management, coaching, and sales. Strong business development professional.

Catherine Martin – Ilderton Dodge-Jeep-Chrysler-Ram



Catherine is the fleet and conversion general manager at Ilderton Dodge-Jeep-Chrysler-Ram in Highpoint, N.C., one of the largest Chrysler fleet dealers in the country.

With an international business degree, Martin first worked in logistics for two Fortune 500 companies: Expeditors International and Dollar General. In 2009, Martin became dissatisfied with her line of work and joined her family's struggling dealership in Charlotte, N.C., that sold wheelchair-accessible vehicles. She took the store from selling two vehicles a month to between eight and 10 a month, Martin said.

Martin was promoted in 2015 and now manages operations for specialty van conversion at Ilderton in High Point and three satellite locations in the Carolinas. That includes the company's most recent acquisition in Asheville, N.C. She also runs the retailer's government fleet department, which supplies the state of North Carolina with police pursuit vehicles.

Associate Representative

Anne Hegberg – Marianjoy Rehab Hospital



I have been active in driver rehabilitation for over 25 years. I am the senior therapist in driver rehabilitation at Marianjoy Rehabilitation Hospital in Wheaton, IL. Our program is extensive with six therapists and seven vehicles including both low tech and high-tech vans. I have worked with NMEDA dealers throughout the Midwest including Illinois, Iowa, Wisconsin, Michigan, and Missouri. I have been active in NMEDA for over 20 years through numerous presentations as well as serving on committees including: conference, mediation, and Local Heroes selection. Over the years I have witnessed tremendous growth and increased professionalism throughout the NMEDA organization. I would like to assist with this future growth.

In addition to my involvement with NMEDA, I have served on committees/projects for ADED, AOTA, NHTSA and the IL Secretary of State. Recently I have written several articles and two chapters in texts regarding adaptive driving equipment. In order to meet the demand for services in the future our department hosts dozens of OT students each year, so they can learn about driver rehabilitation including the importance of working with a qualified mobility dealer. We have the students drive with adaptive equipment, so it is quite memorable.

I have always viewed driving with adaptive equipment as a collaborative project with the importance of the mobility equipment dealer, the driver rehab therapist and the client. I believe we can all learn from the process and NMEDA has the guidelines for "doing it right". I would like to serve on the board as a conduit for the associate

members and the organization. I believe my extensive background and involvement can assist to bridge gaps.

Non-Structural Equipment Manufacturer

Gina Lewis – Adapt Solutions



Head of business development at Adapt Solutions since 2005, Gina Lewis has tons of enthusiasm for this industry. She has served as the Vice President of NMEDA Canada on two occasions, has chaired and served on several NMEDA committees and is just starting her second term on the ADED board of directors as the Corporate Representative.

Her experience at Adapt Solutions has provided her insight into manufacturer needs, dealer needs, as well as first-hand knowledge of crash testing. Gina lives in beautiful Quebec City with her husband of thirteen years, Dale Byram. They enjoy cooking, entertaining, travelling, golfing and hockey.

Gina is eager to bring her energy and ambition to the NMEDA board of directors.